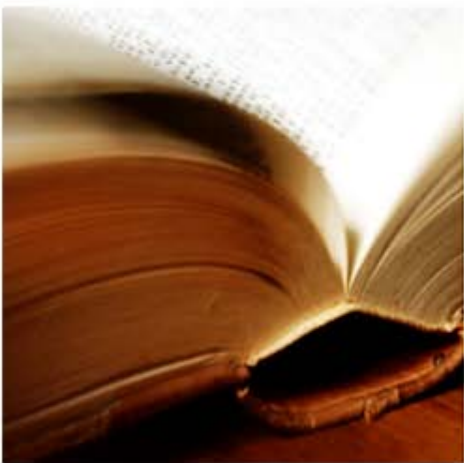
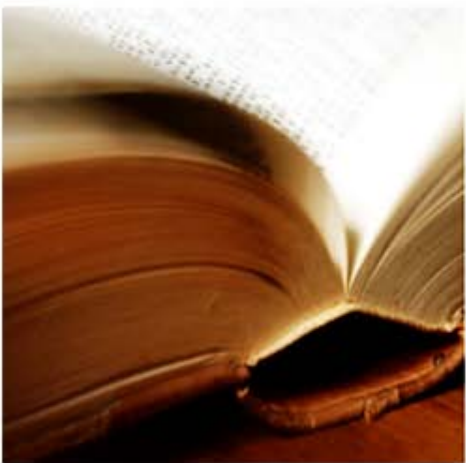


Partnerships That Work:

A Program for Library Friends, Trustees and Foundation Leaders



Welcome!



Agenda

- 1:30 – 1:45 Welcome
- 1:45 – 2:45 Fundraising Panel
- 2:45 – 3:45 Advocacy Panel
- 3:45 – 4:30 Roundtable Discussions



Goals

- Meet Annually
- Create an Electronic Network
- Establish an Online Resource Center
- Strengthen our Partnerships to Support Libraries



Advocacy

Moderator: **Susan Hildreth**,
California State Librarian

Panel:

- **Roxanne Figueroa**, Executive Director,
Berkeley Public Library Foundation
- **Robin Hoklotubbe**, Volunteer Director,
San Bernardino County Library
- **Sally Reed**, Executive Director,
FOLUSA



Fundraising

Moderator: **Diane Bautista**,
Chair, Daly City Public Library
Board Trustee

Panel:

- **Peggy O'Lea**, Executive Director,
Shasta Library Foundation
- **Peter Pearson**, President, The Friends
of the Saint Paul Public Library
- **Carolyn Wagner**, President,
Library Foundation of Los Angeles



Tabletop Discussions

Sally Gardner Reed: Capital Campaigns

Peter Pearson: Friends and Foundation
Models

Diana Bautista & Deborah Doyle: Support and
Training

**Robin Hoklotubbe, Susan Heinlein &
Michelle Mosher:** Leveraging Community
Support



Let's Stay Connected!

